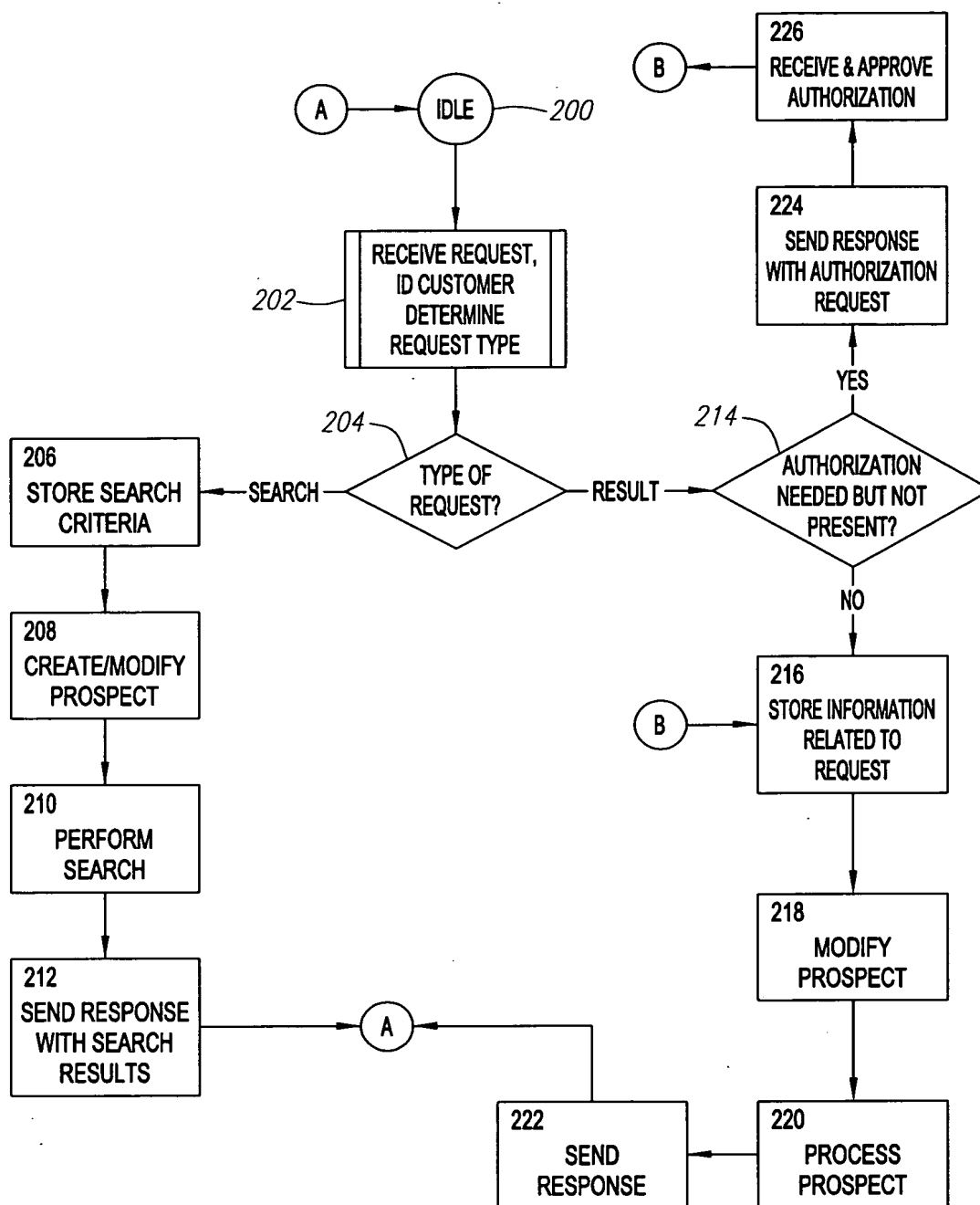
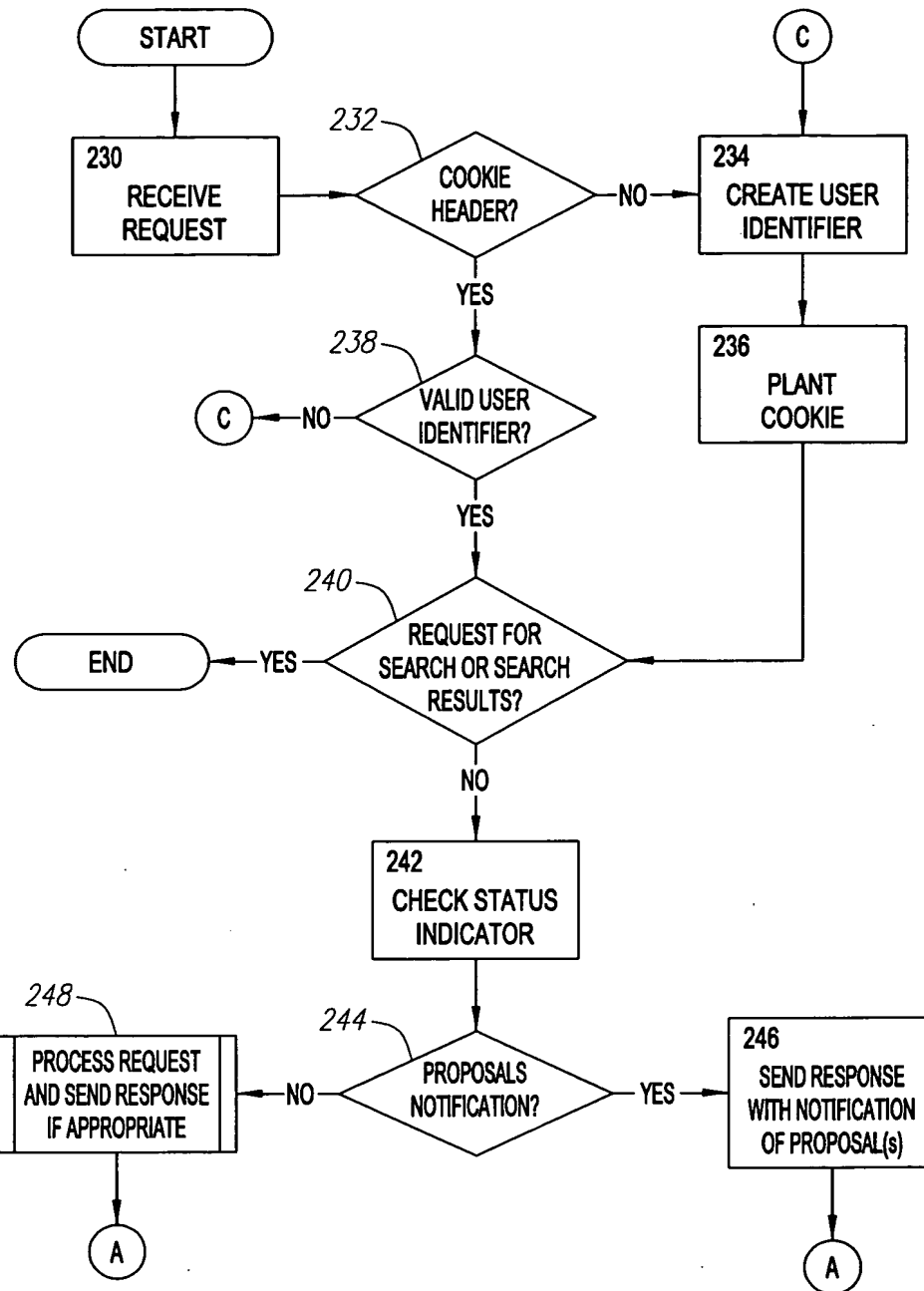
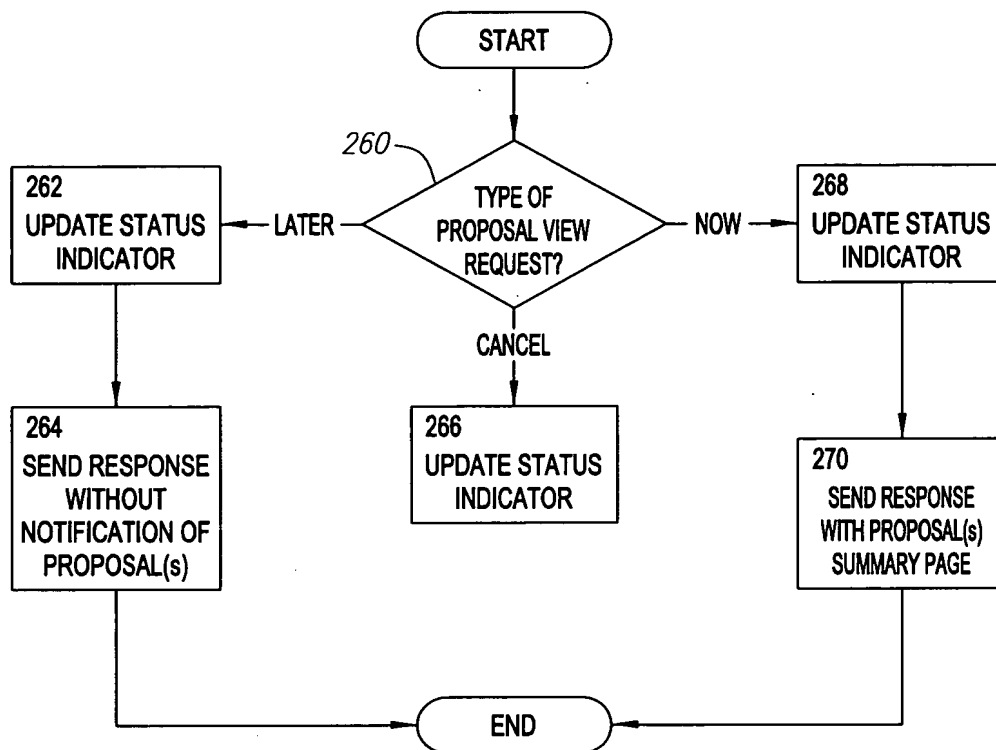


FIG. 1

*FIG. 2A*

*FIG. 2B*

*FIG. 2C*

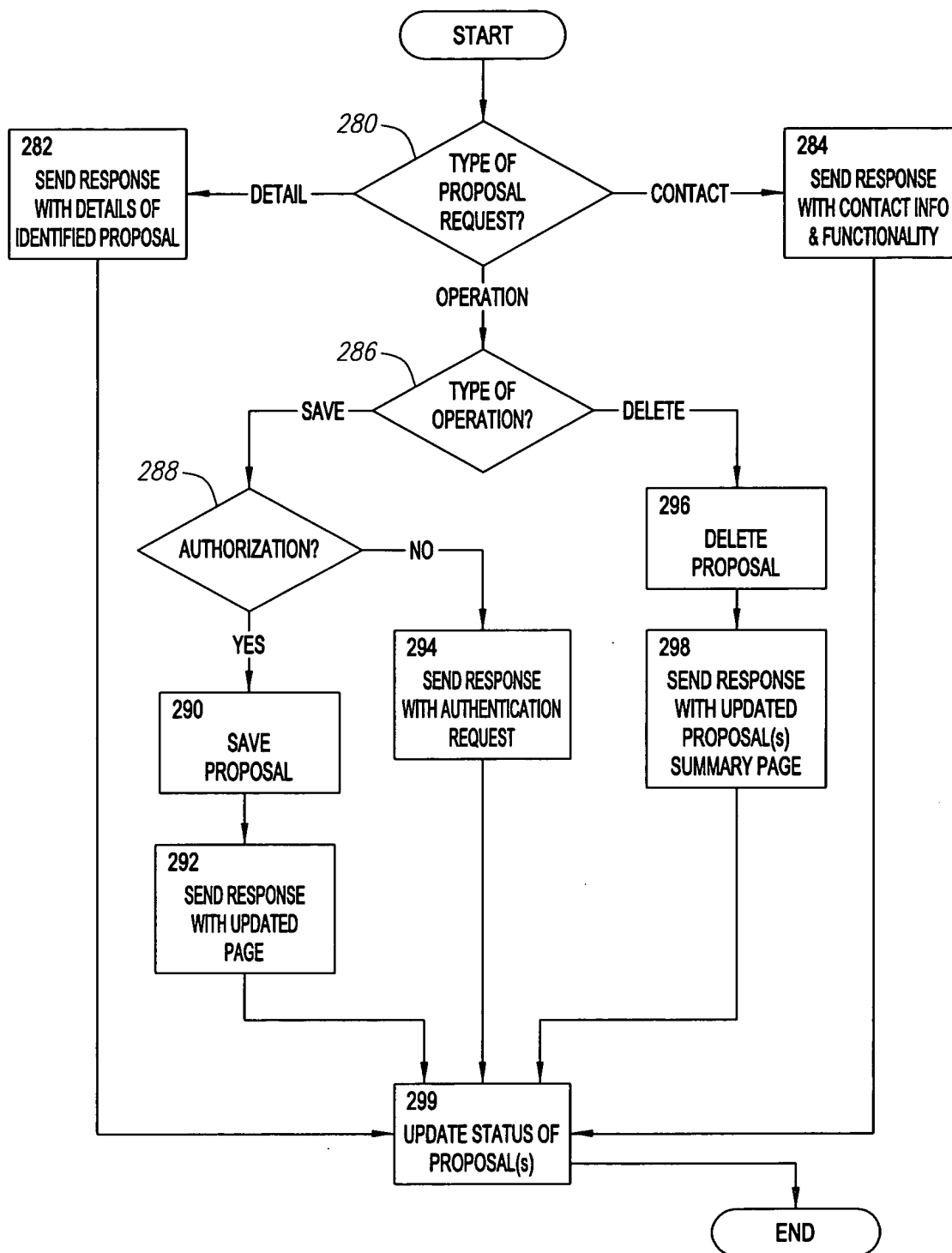


FIG. 2D

300

REALTOR.COM

○ HOME - HELP - MESSAGE BOARD

HOMES	APARTMENTS	NEIGHBORHOODS	FINANCE & INSURANCE	MOVING	HOME IMPROVEMENT	LAWN & GARDEN	HOME ELECTRONICS	SHOPPING
FIND A HOME			PERSONAL PLANNER	REAL ESTATE 101		MARKETING		

WHAT'S NEW

- NEIGHBORHOOD GUIDER
- SEE OUR HOME STYLE GALLERY
- HOW DO AGENTS GET PAID

FIND A REALTOR

CITY:

SELECT A STATE


THE BEST WAY TO BUY OR SELL A HOME

NEIGHBORHOODS

- FIND THE BEST NEIGHBORHOOD FOR YOU
- FIND NEIGHBORHOODS LIKE YOUR OWN
- CHECK OUT YOUR CURRENT NEIGHBORHOOD

PROPERTIES BY CATEGORY

HOMES

 **THE OFFICIAL INTERNET SITE OF THE NATIONAL ASSOCIATION OF REALTORS**

WELCOME BACK!

WE HAVE 2 NEW PROPOSALS FROM REALTORS SPECIALIZING IN THOUSAND OAKS, NEWBURY PARK AND WESTLAKE

WOULD YOU LIKE TO:

- ☒ READ PROPOSALS NOW
- ☐ VIEW PROPOSALS LATER
- ☐ NOT INTERESTED (DO NOT SHOW ME THIS AGAIN)

USING THIS SITE MEANS YOU AGREE TO OUR TERMS OF USE AND PRIVACY POLICY

REAL ESTATE 101

- ▶ BUYING
- ▶ SELLING

BE SURE YOU'RE READY WHY SELL? SETTING THE PRICE LOOKING

REAL ESTATE NEWS

[CLICK HERE](#)

MAP

FOR REALTORS


ONE REALTOR PLACE

ONE REALTOR PLACE
SMART SITE FOR REALTORS

HOME AFFORDABILITY

304

FIG. 3A

320  REALTOR.COM

○ HOME - HELP - MESSAGE BOARD

HOMES	APARTMENTS	FINANCE	MOVE	REMODEL & MAINTAIN	DECORATE	HOME TECH	SHOP
-------	------------	---------	------	--------------------	----------	-----------	------

FIND A HOME	PERSONAL PLANNER	REAL ESTATE 101	MARKETING
-------------	------------------	-----------------	-----------

YOU CURRENTLY HAVE 2 REALTOR PROPOSALS

1

WHAT'S NEW

- NEIGHBORHOOD GUIDER
- SEE OUR HOME STYLE GALLERY
- HOW DO AGENTS GET PAID

FIND A REALTOR

CITY:

SELECT A STATE **GO**

THE BEST WAY TO BUY OR SELL A HOME

DATE: 6/25/00

NAME: JUDY BISHOP

OFFICE: PRUDENTIAL

CREDENTIALS: ASP, CRE


AREA SERVED: 91301, 31377, 31362

VIEW PROPOSAL MY WEB SITE

SAVE CONTACT ME DELETE

750 PREMIUM BRANDS 1 CLICK AWAY HOMEPORTFOLIO.COM

PAY TRUST

PAY YOUR BILLS IN NANoseconds 

2

NEIGHBORHOODS

- FIND THE BEST NEIGHBORHOOD FOR YOU
- FIND NEIGHBORHOODS LIKE YOUR OWN
- CHECK OUT YOUR CURRENT NEIGHBORHOOD

PROPERTIES BY CATEGORY

HOMES

DATE: 8/23/00

NAME: RON KELLY

OFFICE: CENTURY 21

CREDENTIALS: ASP, CRE

AREA SERVED: 91301, 31377, 31362


VIEW PROPOSAL MY WEB SITE

SAVE CONTACT ME DELETE

324

FIG. 3B

☐ HOME - HELP - MESSAGE BOARD



HOMES

APARTMENTS

FINANCE

MOVE

REMODEL & MAINTAIN

DECORATE

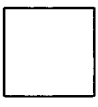
HOME TECH


SHOP

REALTOR PROPOSAL

JUDY BISHOP
OFFICE: (818) 679-9100
FAX: (818) 679-9191
EMAIL: FEIN4RE@REALTOR.COM

PRUDENTIAL REALTY
12345 MAIN STREET
SANTA MINICA, CA 90405


HOMEPORTFOLIO.COM

PAY TRUST

PAY YOUR BILLS
IN NANOSECONDS

SAVE THIS PROPOSAL

CONTACT ME NOW

DELETE

VIEW MY WEB SITE

I CAN HELP YOU FIND THE HOME OF YOUR DREAMS!
LET ME HELP YOU FIND THE THREE BEDROOM, TWO BATHROOM HOME YOU HAVE BEEN SEARCHING FOR. I HAVE A FABULOUS HOME THAT JUST HIT THE MARKET, AND YOU CAN BE THE FIRST TO SEE IT.

MY NEIGHBORHOODS: **MY CREDENTIALS**

THOUSAND OAKS, AGOURA HILLS, OAK PARK
91360, 91301, 91377

CRE, ABR

LISTINGS FOR YOUR REVIEW:

MLS ID	CURRENT LIST PRICE	BEDS	BATHS	SQUARE FOOTAGE	CITY AREA
C1725549	\$149,000	3	2.5	1389	WINNETKA
C1706203	\$415,900	4	3	2,148	NEWBURY PARK
C1720841	\$509,900	4	2	2,144	THOUSAND OAKS

HOMES - NEW HOMES - APARTMENTS - FINANCE & INSURANCE - MOVE - REMODEL & MAINTAIN - DECORATE - HOME TECH - SHOP
FIND A HOME - FIND A REALTOR - MY HOME - HOW TO

FIG. 3C

340

360 →

FIND A REALTOR

EMAIL A REALTOR

TO SEND AN EMAIL TO THE FOLLOWING REALTOR, FILL IN THE FIELDS BELOW AND CLICK SEND IT

*REQUIRED FIELDS

FROM:

NAME*

EMAIL*

TO: ART TURNER

SUBJECT:

NEED:

COMMENTS:

<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

I NEED A RESPONSE:

I PREFER TO CONTACTED BY:

THE BEST TIME TO CONTACT ME IS:

I PLAN TO BUY/SELL WITHIN:

☐ SEND A COPY OF THIS MESSAGE TO ME

FIG. 3D

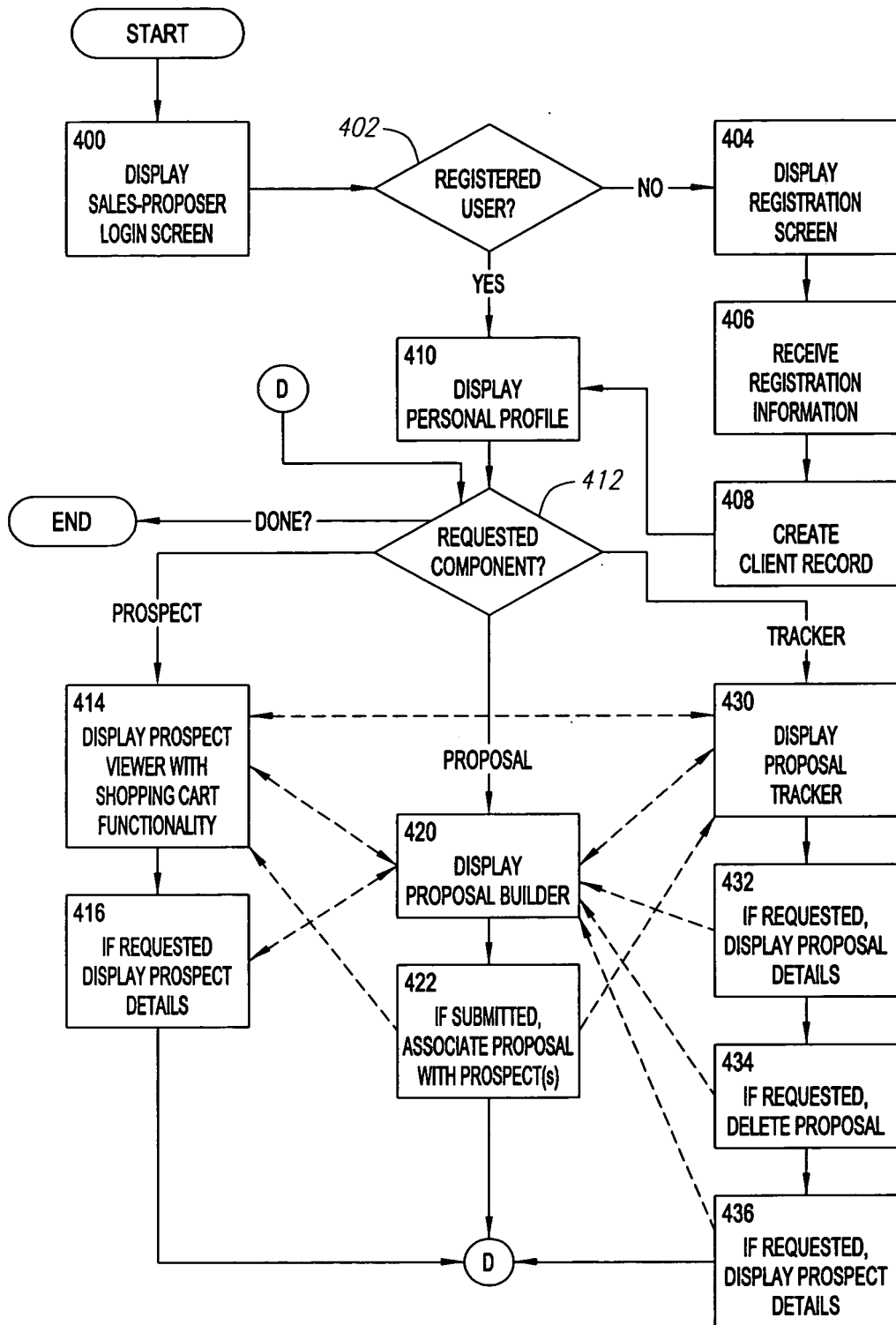


FIG. 4

500

AGENT PRODUCTS	OFFICE PRODUCTS	BROKER SOLUTIONS	WIRELESS PRODUCTS
----------------	-----------------	------------------	-------------------

PROSPECT MANAGER

THE PROSPECT MANAGER ALLOWS YOU TO:

- REVIEW PROSPECTIVE CLIENTS FROM REALTOR.COM
- SEND AND SEND PROPOSALS TO PROSPECTS
- TRACK THE STATUS OF ALL SENT PROPOSALS

PLEASE LOGIN

INDICATE THE LOCATION OF YOUR MLS:

ABERDEEN ▼

ACCOUNT TYPE: ☒ AGENT

ENTER YOUR ACCOUNT # ASSIGNED BY YOUR MLS:

ENTER YOUR AGENT i - LEAD PASSWORD

<p>MY ACCOUNT</p> <ul style="list-style-type: none"> • I'M AN AGENT • I'M AN OFFICE 	<p>BROWSE CATEGORIES</p> <ul style="list-style-type: none"> • PROSPECT MANAGER <ul style="list-style-type: none"> PROPOSAL TRACKER PROSPECT VIEWER MY PROFILE • EDIT i - LEAD • VOICE MESSAGES • HEADLINES • PROPERTY DESCRIPTIONS • LISTING PHOTOS • FEATURED HOMES
---	---

CATCH A GREAT MORTGAGE

0% DOWN

FIG. 5A

<div style="display: flex; justify-content: space-around; font-weight: bold;"> AGENT PRODUCTS OFFICE PRODUCTS BROKER SOLUTIONS WIRELESS PRODUCTS </div>																																																
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; text-align: center; font-weight: bold;">MY ACCOUNT</div> <ul style="list-style-type: none"> I'M AN AGENT I'M AN OFFICE <div style="border: 1px solid black; padding: 2px; margin-top: 5px; text-align: center; font-weight: bold;">BROWSE CATEGORIES</div> <ul style="list-style-type: none"> PROSPECT MANAGER <ul style="list-style-type: none"> PROPOSAL TRACKER PROSPECT VIEWER MY PROFILE EDIT i - LEAD VOICE MESSAGES HEADLINES PROPERTY DESCRIPTIONS LISTING PHOTOS FEATURED HOMES <div style="border: 1px solid black; height: 20px; width: 100%; margin-top: 10px;"></div>	<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; text-align: center; font-weight: bold;">MY PROFILE</div> <p>AGENT PROFILE 999000999000 MLS: ALBANY, NY</p> <ul style="list-style-type: none"> THE PROFILE CONTAINS STATIC INFORMATION ABOUT YOU AND YOUR SERVICES. IT WILL BE VIEWED BY PROSPECTS AS PART OF THE PROPOSAL YOU SEND. YOU WILL HAVE THE OPPORTUNITY TO INCLUDE MORE CUSTOMIZED INFORMATION SUCH AS A PERSONAL MESSAGE AND RELEVANT LISTINGS WHEN CREATING A PROPOSAL. <div style="border: 1px solid black; padding: 2px; margin-top: 5px; text-align: center; font-weight: bold;">REQUIRED INFORMATION</div> <p>AREA SELECTOR</p> <p>PLEASE CHECK THE PRIMARY AREAS BELOW IN WHICH YOU DO BUSINESS:</p> <table style="width: 100%;"> <tr> <td><input checked="" type="checkbox"/> BALLSTON</td> <td><input checked="" type="checkbox"/> GREENFIELD</td> <td><input type="checkbox"/> ROTTERDAM</td> </tr> <tr> <td><input type="checkbox"/> DAY</td> <td><input type="checkbox"/> MIDDLE GROVE</td> <td><input type="checkbox"/> SCOTIA</td> </tr> <tr> <td><input type="checkbox"/> DELANSON</td> <td><input type="checkbox"/> NISKAYUNA</td> <td><input type="checkbox"/> STILLWATER</td> </tr> <tr> <td><input type="checkbox"/> DUANSBURG</td> <td><input type="checkbox"/> NORTHUMBERLAND</td> <td><input checked="" type="checkbox"/> WATERFORD</td> </tr> <tr> <td><input type="checkbox"/> EDINBURG</td> <td><input type="checkbox"/> PATTERSONVILLE</td> <td><input type="checkbox"/> WEST CHARLTON</td> </tr> <tr> <td><input type="checkbox"/> ESPERANCE</td> <td><input type="checkbox"/> PORTERS COMMERS</td> <td><input type="checkbox"/> WILTON</td> </tr> <tr> <td><input type="checkbox"/> GALWAY</td> <td><input type="checkbox"/> PRINCETOWN</td> <td><input type="checkbox"/> OTHER SARATOGA COUNTY</td> </tr> <tr> <td><input type="checkbox"/> GANSEVOOR</td> <td><input type="checkbox"/> PROVIDENCE</td> <td><input type="checkbox"/> OTHER SCHENECTADY COUNTY</td> </tr> <tr> <td><input type="checkbox"/> GLENVILLE</td> <td><input checked="" type="checkbox"/> REXFORD</td> <td><input type="checkbox"/> OTHER AREAS</td> </tr> </table> <div style="border: 1px solid black; padding: 2px; margin-top: 5px; text-align: center; font-weight: bold;">OPTIONAL INFORMATION</div> <p>THE FOLLOWING INFORMATION IS OPTIONAL. ONLY THE AREAS YOU CHOOSE TO FILL OUT WILL BE DISPLAYED TO CONSUMERS.</p> <p>CONTACT INFORMATION (OPTIONAL)</p> <p>CONTACT INFORMATION IS TAKEN FROM YOUR i - LEAD PROFILE. CHANGES MADE HERE WILL NOT BE REFLECTED IN YOUR i - LEAD PROFILE.</p> <table style="width: 100%;"> <tr> <td>NAME: <input type="text" value="JUDY BISHOP"/></td> <td>CREDENTIALS: <input type="text" value="CRE, ABR"/></td> </tr> <tr> <td>EMAIL: <input type="text" value="JBISHOP@REALTOR.COM"/></td> <td>OFFICE NAME: <input type="text" value="PRUDENTIAL REALTY"/></td> </tr> <tr> <td>CELL#: <input type="text" value="111-979-9191"/></td> <td>OFFICE #: <input type="text" value="111-666-5900"/></td> </tr> <tr> <td>FAX#: <input type="text" value="111-979-9191"/></td> <td>OFFICE ADDRESS: <input type="text" value="54132 MAIN ST. #100 ANYWHERE, USA 00405"/></td> </tr> </table> <p>EXPERIENCE (OPTIONAL)</p> <table style="width: 100%;"> <tr> <td>TOTAL YEARS IN REAL ESTATE:</td> <td><input type="text"/></td> </tr> <tr> <td>YEARS WORKING IN THE ABOVE NEIGHBORHOODS:</td> <td><input type="text"/></td> </tr> <tr> <td>NUMBER OF CURRENT LISTINGS:</td> <td><input type="text"/></td> </tr> <tr> <td>NUMBER OF HOMES SOLD IN 2000:</td> <td><input type="text"/></td> </tr> <tr> <td>NUMBER OF HOMES SOLD IN 1999:</td> <td><input type="text"/></td> </tr> <tr> <td>NUMBER OF HOMES SOLD IN 1998:</td> <td><input type="text"/></td> </tr> </table> <p>PLEASE ENTER 3 SCHOOL DISTRICTS THAT YOU ARE EXTREMELY KNOWLEDGEABLE ABOUT:</p> <div style="display: flex; justify-content: space-around;"> <input type="text"/> <input type="text"/> <input type="text"/> </div> <p>OTHER (OPTIONAL)</p> <p>ADDITIONAL LANGUAGE(s):</p> <div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> <div style="border: 1px solid black; padding: 2px;">OTHER LANGUAGE</div> </div> <p>I LIVE IN ONE OF THE NEIGHBORHOODS I SERVE: <input type="radio"/> YES <input type="radio"/> NO</p> <p style="text-align: center;">SUBMIT</p>	<input checked="" type="checkbox"/> BALLSTON	<input checked="" type="checkbox"/> GREENFIELD	<input type="checkbox"/> ROTTERDAM	<input type="checkbox"/> DAY	<input type="checkbox"/> MIDDLE GROVE	<input type="checkbox"/> SCOTIA	<input type="checkbox"/> DELANSON	<input type="checkbox"/> NISKAYUNA	<input type="checkbox"/> STILLWATER	<input type="checkbox"/> DUANSBURG	<input type="checkbox"/> NORTHUMBERLAND	<input checked="" type="checkbox"/> WATERFORD	<input type="checkbox"/> EDINBURG	<input type="checkbox"/> PATTERSONVILLE	<input type="checkbox"/> WEST CHARLTON	<input type="checkbox"/> ESPERANCE	<input type="checkbox"/> PORTERS COMMERS	<input type="checkbox"/> WILTON	<input type="checkbox"/> GALWAY	<input type="checkbox"/> PRINCETOWN	<input type="checkbox"/> OTHER SARATOGA COUNTY	<input type="checkbox"/> GANSEVOOR	<input type="checkbox"/> PROVIDENCE	<input type="checkbox"/> OTHER SCHENECTADY COUNTY	<input type="checkbox"/> GLENVILLE	<input checked="" type="checkbox"/> REXFORD	<input type="checkbox"/> OTHER AREAS	NAME: <input type="text" value="JUDY BISHOP"/>	CREDENTIALS: <input type="text" value="CRE, ABR"/>	EMAIL: <input type="text" value="JBISHOP@REALTOR.COM"/>	OFFICE NAME: <input type="text" value="PRUDENTIAL REALTY"/>	CELL#: <input type="text" value="111-979-9191"/>	OFFICE #: <input type="text" value="111-666-5900"/>	FAX#: <input type="text" value="111-979-9191"/>	OFFICE ADDRESS: <input type="text" value="54132 MAIN ST. #100 ANYWHERE, USA 00405"/>	TOTAL YEARS IN REAL ESTATE:	<input type="text"/>	YEARS WORKING IN THE ABOVE NEIGHBORHOODS:	<input type="text"/>	NUMBER OF CURRENT LISTINGS:	<input type="text"/>	NUMBER OF HOMES SOLD IN 2000:	<input type="text"/>	NUMBER OF HOMES SOLD IN 1999:	<input type="text"/>	NUMBER OF HOMES SOLD IN 1998:	<input type="text"/>
<input checked="" type="checkbox"/> BALLSTON	<input checked="" type="checkbox"/> GREENFIELD	<input type="checkbox"/> ROTTERDAM																																														
<input type="checkbox"/> DAY	<input type="checkbox"/> MIDDLE GROVE	<input type="checkbox"/> SCOTIA																																														
<input type="checkbox"/> DELANSON	<input type="checkbox"/> NISKAYUNA	<input type="checkbox"/> STILLWATER																																														
<input type="checkbox"/> DUANSBURG	<input type="checkbox"/> NORTHUMBERLAND	<input checked="" type="checkbox"/> WATERFORD																																														
<input type="checkbox"/> EDINBURG	<input type="checkbox"/> PATTERSONVILLE	<input type="checkbox"/> WEST CHARLTON																																														
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<input type="checkbox"/> GALWAY	<input type="checkbox"/> PRINCETOWN	<input type="checkbox"/> OTHER SARATOGA COUNTY																																														
<input type="checkbox"/> GANSEVOOR	<input type="checkbox"/> PROVIDENCE	<input type="checkbox"/> OTHER SCHENECTADY COUNTY																																														
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NUMBER OF HOMES SOLD IN 1999:	<input type="text"/>																																															
NUMBER OF HOMES SOLD IN 1998:	<input type="text"/>																																															

515

FIG. 5B

<div style="border: 1px solid black; padding: 5px; margin-bottom: 5px;"> MY ACCOUNT <ul style="list-style-type: none"> • I'M AN AGENT • I'M AN OFFICE </div> <div style="border: 1px solid black; padding: 5px;"> BROWSE CATEGORIES <ul style="list-style-type: none"> • PROSPECT MANAGER <ul style="list-style-type: none"> PROPOSAL TRACKER PROSPECT VIEWER MY PROFILE • EDIT i - LEAD • VOICE MESSAGES • HEADLINES • PROPERTY DESCRIPTIONS • LISTING PHOTOS • FEATURED HOMES </div> <div style="border: 1px solid black; padding: 20px; text-align: center; margin-top: 20px;"> GMAC Mortgage </div>	<div style="border: 1px solid black; padding: 5px; margin-bottom: 5px;"> PROPOSAL BUILDER - JUDY BISHOP </div> <div style="border: 1px solid black; padding: 5px;"> PERSONAL MESSAGE CUSTOMIZE THE BODY OF PERSONAL MESSAGE <div style="border: 1px solid black; height: 80px; margin-top: 10px;"></div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="border: 1px solid black; padding: 5px;">SAVE THIS MESSAGE</div> <div style="border: 1px solid black; padding: 5px;">USE A SAVED MESSAGE</div> </div> </div> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> LISTINGS PLEASE SELECT LISTINGS THAT YOU WOULD LIKE TO APPEAR IN YOUR PROPOSAL <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 15%;">MLS ID</th> <th style="width: 15%;">AREA</th> <th style="width: 15%;">LIST PRICE</th> <th style="width: 10%;">BD/BA</th> <th style="width: 15%;">SQUARE FOOTAGE</th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/></td> <td>C2728542</td> <td>BALLSTON</td> <td>280,000</td> <td>3/2</td> <td>1,900</td> </tr> <tr> <td><input type="checkbox"/></td> <td>C1726549</td> <td>CLIFTON PARK</td> <td>350,000</td> <td>3/2</td> <td>2,200</td> </tr> <tr> <td><input type="checkbox"/></td> <td>C1826548</td> <td>MALTA</td> <td>200,000</td> <td>2/1.75</td> <td>1,800</td> </tr> <tr> <td><input type="checkbox"/></td> <td>C3775543</td> <td>BALLSTON LAKE</td> <td>225,000</td> <td>3/2</td> <td>1,500</td> </tr> </tbody> </table> </div> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> PROPERTIES/SERVICE SPECIALTIES CHOOSE UP TO 4 ITEMS THAT BEST DESCRIBE YOUR EXPERTISE THAT YOU WOULD LIKE TO SHOW TO THIS PROSPECT. <div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> </div> <div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> <div style="border: 1px solid black; padding: 2px;">- SELECT - ▼</div> </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="border: 1px solid black; border-radius: 50%; padding: 5px;">SUBMIT</div> <div style="border: 1px solid black; border-radius: 50%; padding: 5px;">PREVIEW</div> </div>		MLS ID	AREA	LIST PRICE	BD/BA	SQUARE FOOTAGE	<input type="checkbox"/>	C2728542	BALLSTON	280,000	3/2	1,900	<input type="checkbox"/>	C1726549	CLIFTON PARK	350,000	3/2	2,200	<input type="checkbox"/>	C1826548	MALTA	200,000	2/1.75	1,800	<input type="checkbox"/>	C3775543	BALLSTON LAKE	225,000	3/2	1,500
	MLS ID	AREA	LIST PRICE	BD/BA	SQUARE FOOTAGE																										
<input type="checkbox"/>	C2728542	BALLSTON	280,000	3/2	1,900																										
<input type="checkbox"/>	C1726549	CLIFTON PARK	350,000	3/2	2,200																										
<input type="checkbox"/>	C1826548	MALTA	200,000	2/1.75	1,800																										
<input type="checkbox"/>	C3775543	BALLSTON LAKE	225,000	3/2	1,500																										

530

FIG. 5C

PROSPECTS		
POWER PROSPECTOR		
CONTACT ALL PROSPECTS ON THIS LIST WITH A SINGLE PROPOSAL		
PROSPECT ID	DATE	BD/BA
0123456789	10/16/00	3/2
0123456789	10/17/00	3/2
0123456789	10/24/00	3/2
<div style="border: 1px solid black; padding: 5px; display: inline-block;">GREAT PROPOSAL</div> (WHEN YOUR LIST IS COMPLETE)		
<div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid black; padding: 2px 10px;">REMOVE ITEM</div> <div style="border: 1px solid black; padding: 2px 10px;">CLEAR LIST</div> </div> (CLICK AN ITEM TO SELECT)		

523

545

MY ACCOUNT

- I'M AN AGENT
- I'M AN OFFICE

BROWSE CATEGORIES

- PROSPECT MANAGER
 - PROPOSAL TRACKER
 - PROSPECT VIEWER
 - MY PROFILE
- EDIT I - LEAD
- VOICE MESSAGES
- HEADLINES
- PROPERTY DESCRIPTIONS
- LISTING PHOTOS
- FEATURED HOMES

GMAC Mortgage

PROSPECT VIEWER

- CLICK ON PROSPECT ID TO VIEW PROSPECT DETAILS
- CLICK ON THE "REPLY" BUTTON TO SEND AN INDIVIDUAL RESPONSE
- TO SEND MULTIPLE PROSPECTS THE SAME PROPOSAL CLICK THE CHECKBOX TO ADD THAT PROSPECT TO YOUR POWER PROSPECTOR LIST
- NUMBER OF PROPOSALS A PROSPECT CAN RECEIVE IS LIMITED

1,563 PROSPECTS FOUND

PROSPECT ID	LAST VISIT	FREQUENTLY SEARCHED AREAS	BD/BA	MAX PRICE	AVAIL. REPLIES	ADD
0123456789	12/12	BALLSTON, BALLSTON LAKE	4/2	400,000	1	APPLY <input type="checkbox"/>
0321654321	12/03	BALLSTON SPA, CLIFTON PARK, HALF	3/2	350,000	3	APPLY <input type="checkbox"/>
0234567891	11/30	REXFORD, ROUND LAKE	4/2	500,000	4	APPLY <input type="checkbox"/>
045678912	11/30	BALLSTON SPA, CLIFTON PARK, HALF	3/2	350,000	2	APPLY <input type="checkbox"/>
0456789123	11/30	BALLSTON, BALLSTON LAKE	2/1	200,000	2	APPLY <input type="checkbox"/>
0567891234	11/30	REXFORD, ROUND LAKE, SARATOGA	3/2	350,000	4	APPLY <input type="checkbox"/>
0678912345	11/30	BALLSTON SPA, CLIFTON PARK, HALF	3/2	350,000	3	APPLY <input type="checkbox"/>
0789123456	11/30	REXFORD, SARATOGA SPRINGS	3/2	250,000	5	APPLY <input type="checkbox"/>
0891234567	11/30	BALLSTON, BALLSTON LAKE	4/3	500,000	4	APPLY <input type="checkbox"/>
0912345678	11/30	ROUND LAKE, SARATOGA SPRINGS	3/2	300,000	2	APPLY <input type="checkbox"/>

1

2

3

4

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7

8

9

10

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FIG. 5D

560

MY ACCOUNT		PROSPECT DETAILS	
<ul style="list-style-type: none"> I'M AN AGENT I'M AN OFFICE 		PROSPECT ID: PROSPECT SEARCH HISTORY REFLECTS SEARCH PATTERNS OVER A PERIOD OF 50 DAYS.	

BROWSE CATEGORIES		SEARCH DATES		MAX PRICE		FREQ.	
<ul style="list-style-type: none"> PROSPECT MANAGER <ul style="list-style-type: none"> PROPOSAL TRACKER PROSPECT VIEWER MY PROFILE EDIT I - LEAD VOICE MESSAGES HEADLINES PROPERTY DESCRIPTIONS LISTING PHOTOS FEATURED HOMES 		09/09/00 09-03-00 07-04/00 06/30/00 06/16/00		NO LIMIT 300,000 325,000		1 2 6	

AREA		TYPE OF PROPERTY		FREQ.	
MOORPARK 5 THOUSAND OAKS 4 AGOURA HILLS 2 SIMI VALLEY 2		SINGLE FAMILY TOWNHOUSE		9 3	

MIN BEDS		FREQ.		MIN BATHS		FREQ.	
2 3		2 9		1 2		2 8	

FEATURES	
CENTRAL AIR FIREPLACE SWIMMING POOL TILE FLOORS LAUNDRY ROOM	

SQUARED FOOTAGE	
1500 1800 2100	2160 2200 2250

ENTRY POINT	
PRUDENTIAL	

562

CREATE PROPOSAL

FIG. 5E

AD SPACE
125x125

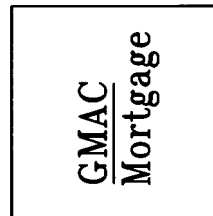
575

MY ACCOUNT

- I'M AN AGENT
- I'M AN OFFICE

BROWSE CATEGORIES

- PROSPECT MANAGER
 - PROSPECT TRACKER
 - PROSPECT VIEWER
 - MY PROFILE
- EDIT I - LEAD
- VOICE MESSAGES
- HEADLINES
- PROPERTY DESCRIPTIONS
- LISTING PHOTOS
- FEATURED HOMES



PROSPECT TRACKER

- CLICK ON PROSPECT ID TO VIEW DETAILS
- CLICK ON PROPOSAL NUMBER TO VIEW YOUR PROPOSAL
- CLICK ON 'DELETE' TO PERMANENTLY REMOVE A PROPOSAL FROM YOUR TRACKING LIST

HELP

PROSPECT ID	DATE	PROPOSAL NO.	STATUS	CONTACT
0123456789	10/18/00	102	WAITING FOR REVIEW	EMAIL DELETE
0221654987	10/17/00	107	REVIEWED AND SAVED	EMAIL DELETE
0234567891	10/24/00	110	WAITING FOR REVIEW	DELETE
0345678912	10/24/00	159	DELETED WITHOUT REVIEW	EMAIL DELETE
0456789123	10/20/00	107	REVIEWED AND SAVED	DELETE
0567891234	10/27/00	182	DELETED WITHOUT REVIEW	EMAIL DELETE
0678912345	10/30/00	190	WAITING FOR REVIEW	DELETE
0789123456	11/01/00	192	DELETED WITHOUT REVIEW	DELETE
0891234567	11/02/00	197	WAITING FOR REVIEW	DELETE
0912345678	11/02/00	200	REVIEWED AND SAVED	EMAIL DELETE

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*PROPOSALS OVER 30 DAYS OLD ARE AUTOMATICALLY DELETED FROM YOUR LIST

FIG. 5F